

Youth Entrepreneurs, Inc.
Independent Auditor's Report
and
Financial Statements
May 31, 2017



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Independent Auditor's Report

Board of Directors
Youth Entrepreneurs, Inc.
Wichita, Kansas

We have audited the accompanying financial statements of Youth Entrepreneurs, Inc. (a nonprofit organization), which comprise the statement of financial position as of May 31, 2017, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Youth Entrepreneurs, Inc. as of May 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The consolidating schedules of activities, cash flows and functional expenses on pages 14 to 19 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Rejiv Carr & Monroe LLP

October 2, 2017
Wichita, Kansas

Youth Entrepreneurs, Inc.
Statement of Financial Position
As of May 31, 2017

	Total
Assets	
Cash and cash equivalents	\$ 4,938,721
Accounts receivable	8,355
Contributions receivable	1,220,061
Prepaid expenses	102,989
Property, equipment and intangibles, net	654,332
Total assets	\$ 6,924,458
 Liabilities	
Accounts payable and accrued expenses	\$ 246,379
Scholarships and capital grants payable	350,765
Deferred revenue	13,750
Total liabilities	610,894
 Net Assets	
Unrestricted	5,536,965
Temporarily restricted	776,599
Total net assets	6,313,564
Total liabilities and net assets	\$ 6,924,458

The accompanying notes are an integral part of the financial statements.

Youth Entrepreneurs, Inc.
Statement of Activities
For the Year Ended May 31, 2017

	Total
CHANGES IN UNRESTRICTED NET ASSETS	
Contributions	\$ 6,807,661
Contributions - special events	979,329
Other special event revenue	148,255
Program income	56,937
Interest and dividends	1,932
Other income	14,930
Net assets released from restrictions	876,489
Total unrestricted revenues	8,885,533
Expenses	
Program services	5,067,824
Support services	
Development	1,780,512
Administrative	612,921
Total support services	2,393,433
Total expenses	7,461,257
Increase in unrestricted net assets	1,424,276
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS	
Contributions	1,475,114
Contributions - special events	73,000
Net assets released from restrictions	(876,489)
Increase in temporarily restricted net assets	671,625
Increase in net assets	2,095,901
Net assets - beginning of year	4,217,663
Net assets - end of year	\$ 6,313,564

The accompanying notes are an integral part of the financial statements.

Youth Entrepreneurs, Inc.
Statement of Cash Flows
For the Year Ended May 31, 2017

	Total
Cash flows from operating activities	
Change in net assets	\$ 2,095,901
Adjustments to reconcile change in net assets to net cash flows from operating activities	
Depreciation	213,941
Noncash contributions of investment securities	(276,907)
Loss on sale of investment securities	(776)
Effects of changes in operating assets and liabilities	
Accounts receivable	52,660
Contributions receivable	(1,037,123)
Prepaid expenses and other assets	(81,931)
Accounts payable and accrued expenses	10,570
Scholarships and grants payable	(11,141)
Deferred revenue	(26,645)
Net cash provided by operating activities	938,549
Cash flows from investing activities	
Purchases of property and equipment	(376,354)
Proceeds from sale of investment securities	277,682
Net cash used by investing activities	(98,672)
Increase in cash and cash equivalents	839,877
Cash and cash equivalents - beginning of period	4,098,844
Cash and cash equivalents - end of period	\$ 4,938,721

The accompanying notes are an integral part of the financial statements.

Youth Entrepreneurs, Inc.
Notes to Financial Statements
For the Year Ended May 31, 2017

Note 1. Summary of Significant Accounting Policies

Nature of Operations

Youth Entrepreneurs, Inc., formerly known as Youth Entrepreneurs of Kansas, Inc., (the Organization) is a not-for-profit organization whose mission and principal activities are to engender self-reliance among youth by introducing, through entrepreneurship, the values and skills necessary for them to lead successful, fulfilling lives as contributing members of society. The Organization's revenues and other support are derived principally from contributions.

Organizational Restructure/Consolidation

To streamline operations and deliver the Youth Entrepreneurs program as efficiently and cost effectively as possible, a legal entity restructure was executed that impacted the Organization and its related chapters. Effective May 31, 2017, Youth Entrepreneurs Georgia, Inc. (YEG), Youth Entrepreneurs Missouri, Inc. (YEM) and Youth Entrepreneurs Foundation (YEF) contributed their net assets to the Organization, and the Organization assumed the operations of YEG, YEM and YEF. YEG, YEM and YEF were then immediately dissolved, leaving the Organization as the sole surviving legal entity as of May 31, 2017.

The following table summarizes the carrying value of YEG and YEF's assets acquired and liabilities assumed by the Organization:

	YEG	YEF
Cash	\$ 584,902	\$ 2,701,528
Accounts receivable	2,538	-
Contributions receivable	26,419	1,001,550
Prepaid expenses	686	17,053
Fixed assets, net	38,108	505,046
Accounts payable	(13,144)	(25,234)
Net assets before inter-company receivables and payables	639,509	4,199,943
Inter-company receivables and payables as of the date of restructure:		
Receivable from the Organization	-	116,828
Receivable from YEF	714,616	-
Payable to YEG	-	(714,616)
Payable to the Organization	(48,880)	(1,331,682)
Net assets transferred	\$ 1,305,245	\$ 2,270,473

As of May 31, 2017, YEM had no liabilities or net assets for purposes of a contribution.

On the date of the contribution, YEG and YEF had \$2,500 and \$418,003, respectively, in temporarily restricted net assets, which the Organization assumed subject to the existing donor restrictions.

Youth Entrepreneurs, Inc.
Notes to Financial Statements
For the Year Ended May 31, 2017

Note 1. Summary of Significant Accounting Policies (Continued)

Prior to the organizational restructure, YEF was the sole member of three subordinate chapter organizations which were devoted to serving the Youth Entrepreneurs' mission. Those chapter organizations were:

Youth Entrepreneurs of Kansas, Inc. (YEK)
YEG
YEM

The financial statements reflect the consolidated activities and cash flows of the Organization, as successor to YEF, as the sole member, for the period June 1, 2016 through May 31, 2017 (the date of restructure). Significant intercompany transactions have been eliminated.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains, losses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Organization considers all liquid investments with original maturities of three months or less to be cash equivalents. At May 31, 2017, cash equivalents consisted primarily of savings accounts at financial institutions. At times during the year ended May 31, 2017, cash balances exceeded Federal Deposit Insurance Corporation (FDIC) insured limits.

Interest and Dividend Recognition

Interest and dividends that are initially restricted by donor stipulation and for which the restriction will be satisfied in the same year are included in unrestricted net assets. Other interest and dividends are reflected in the statements of activities as unrestricted, temporarily restricted or permanently restricted based upon the existence and nature of any donor or legally imposed restrictions.

Accounts Receivable

Accounts receivable are stated at the amount billed to customers plus any accrued and unpaid interest. Accounts receivable are unsecured. The Organization provides an allowance for doubtful accounts, which is based upon a review of outstanding receivables, historical collection information and existing economic conditions. Receivables considered delinquent by management are written off based on individual credit evaluation and specific circumstances of the customer. No allowance was recorded as of May 31, 2017.

Youth Entrepreneurs, Inc.
Notes to Financial Statements
For the Year Ended May 31, 2017

Note 1. Summary of Significant Accounting Policies (Continued)

Contributions Receivable

Contributions receivable are stated at their outstanding principal amount, net of unamortized discount and allowance for uncollectible accounts. Contributions receivable are unsecured. The Organization provides an allowance for uncollectible contributions, which is based upon a review of outstanding receivables, historical collection information and existing economic conditions. Delinquent receivables are written off based on individual credit evaluation and specific circumstances of the contributor. No allowance was recorded as of May 31, 2017.

Property, Equipment, and Intangibles

Property, equipment, and intangibles are depreciated on a straight-line basis or double declining method over the estimated useful life of each asset. All assets purchased at \$1,000 or above that have a useful life greater than one year, are capitalized. Assets are depreciated over their useful life, according to the following general guidelines:

Course materials (textbooks & curriculum)	3 – 4 years
Equipment	3 – 5 years
Vehicles	5 years
Online curriculum	3 years
Website development	3 years
Video production	3 years
YE Academy point system	3 years

Net Assets

Net assets are classified into one of three classes based on the existence or absence of donor imposed restrictions. The following is a description of each class:

Unrestricted

Unrestricted net assets include all net assets which are neither temporarily nor permanently restricted.

Temporarily Restricted

Temporarily restricted net assets include contributed net assets for which donor imposed time or purpose restrictions have not been met and the ultimate purpose of the contribution is not permanently restricted.

Permanently Restricted

Permanently restricted net assets include contributed net assets which require by donor restriction, that the corpus be invested in perpetuity and only the income be made available for program operations in accordance with donor restrictions. The Organization did not have any permanently restricted net assets as of May 31, 2017.

Youth Entrepreneurs, Inc.
Notes to Financial Statements
For the Year Ended May 31, 2017

Note 1. Summary of Significant Accounting Policies (Continued)

Contributions

Gifts of cash and other assets received without donor stipulations are reported as unrestricted revenue and net assets. Gifts received with a donor stipulated time or purpose restrictions are reported as temporarily restricted revenue and net assets. When a donor stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Gift income that is originally restricted by the donor and for which the restriction is met in the same time period is recorded as temporarily restricted and then released from restriction.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional significant gifts expected to be collected in future years are reported at the present value of estimated future cash flows. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

In-Kind Contributions

In addition to receiving cash contributions, the Organization receives in-kind contributions of contributed services and non-service related contributions such as accounting and tax services, program services, other administrative services, rent, occupancy, and other office supplies from various donors. It is the policy of the Organization to record the estimated fair value of certain in-kind contributions as an expense in its financial statements, and similarly increase contribution revenue by a like amount. Contributed services are recognized as revenue at their estimated fair value only when the services received create or enhance nonfinancial assets or require specialized skills possessed by the individuals providing the service, and the service would typically need to be purchased if not donated. For the year ended May 31, 2017, \$1,413,490 was received in in-kind contributions.

Income Taxes

The Organization is organized as a Kansas nonprofit corporation and has been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c)(3). The Organization is qualified to receive deductible charitable contributions under Section 170(b)(1)(A)(vi), and has been determined not to be a private foundation under Section 509(a)(1). The Organization is required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS annually. In addition, the Organization is subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes. The Organization has determined it is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

Youth Entrepreneurs, Inc.
Notes to Financial Statements
For the Year Ended May 31, 2017

Note 1. Summary of Significant Accounting Policies (Continued)

Income Taxes (Continued)

The Organization believes that it has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the financial statements. The Organization would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

Advertising

The Organization expenses advertising and promotion costs as they are incurred. Advertising and promotion costs were \$16,134 for the year ended May 31, 2017.

Note 2. Contributions Receivable

Contributions receivable consisted of the following as of May 31:

	2017		
	Unrestricted	Temporarily Restricted	Total
Due within one year	\$ 1,140,394	\$ 79,667	\$ 1,220,061

No discount or allowance for uncollectible contributions related to contributions receivable was necessary as of May 31, 2017.

Note 3. Property, Equipment, and Intangibles

Property, equipment, and intangibles consists of the following as of May 31:

	2017
Equipment	\$ 93,815
Vehicles	151,131
Online curriculum	641,043
Website development	166,571
Video production	129,894
YE Academy point system	33,867
	1,216,321
Less	
Accumulated depreciation	(561,989)
Property, equipment and intangibles, net	\$ 654,332

Depreciation expense totaled \$213,941 for the year ended May 31, 2017.

Youth Entrepreneurs, Inc.
Notes to Financial Statements
For the Year Ended May 31, 2017

Note 4. Net Assets

Temporarily Restricted Net Assets

Temporarily restricted net assets at May 31, 2017 are available for the following purposes or periods:

	2017
Scholarships	\$ 500
Specific school locations	498,827
Other programs	277,272
	\$ 776,599

Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

	2017
Purpose restrictions accomplished:	
Scholarships	\$ 3,750
Specific school locations	366,128
Other programs	506,611
	\$ 876,489

Note 5. Special Events

The Organization held various fundraisers during the year. The following schedule summarizes special event activity for the year ended May 31:

	2017
Contributions	\$ 1,052,329
Other revenue	148,255
	1,200,584
Less	
Direct expenses	(192,913)
	\$ 1,007,671

Youth Entrepreneurs, Inc.
Notes to Financial Statements
For the Year Ended May 31, 2017

Note 6. Operating leases

Office Lease

Youth Entrepreneurs, Inc. leases offices in Wichita, Kansas under an operating lease that began on January 1, 2017 and expires on December 31, 2021. The lease requires monthly payments of \$7,658.

The Organization leases its facilities in Kansas City, Kansas under an operating lease that began on June 1, 2012 and expires on September 30, 2017. In January of 2014, the Organization remodeled and renegotiated the lease amount, which increased the monthly payment. The renegotiated lease requires graduated monthly payments of \$1,670 and \$1,809 during the years ending May 31, 2016 and 2017, respectively.

Subsequent to year-end, the Organization executed a lease for new space for its Kansas City, Kansas operations. The total amount of leased space is 2,618 square feet at \$17.50 per square foot for an initial monthly lease expense of \$3,818. The amount per square foot increases annually by \$0.40 each February. The lease begins October 1, 2017 and expires January 31, 2023.

Future minimum lease payments at May 31, 2017, are as follows:

<u>Year Ended May 31:</u>	
2018	\$ 116,208
2019	138,055
2020	139,102
2021	140,149
2022	102,909
2023	<u>33,336</u>
	<u>\$ 669,759</u>

Rent expense for the office leases totaled \$65,125 for the year ended May 31, 2017.

Note 7. Retirement plan

The Organization has a defined contribution retirement plan under Internal Revenue Code Section 401(k). All employees are eligible on their first day of work if they are at least 18 years old. The Organization matches employee's contributions up to 4% of the employee's annual compensation.

Retirement expense for the 401(k) plan totaled \$114,417 for the year ended May 31, 2017.

Youth Entrepreneurs, Inc.
Notes to Financial Statements
For the Year Ended May 31, 2017

Note 8. Concentrations

Approximately 47% of contributions were received from one donor group during the year ended May 31, 2017.

Note 9. Subsequent Events

Management of the Organization has evaluated events subsequent to the statement of financial position date (May 31, 2017) through October 2, 2017, the date the financial statements were available to be issued.

Supplementary Information

Youth Entrepreneurs, Inc.
Consolidating Schedule of Activities
For the Year Ended May 31, 2017

	Youth Entrepreneurs, Inc.	Youth Entrepreneurs Foundation	Youth Entrepreneurs Georgia, Inc.	Eliminations	Total
CHANGES IN UNRESTRICTED NET ASSETS					
Contributions	\$ 6,393,066	\$ 3,651,903	\$ 1,038,410	\$ (4,275,718)	\$ 6,807,661
Contributions - special events	979,329	-	-		979,329
Other special event revenue	148,255	-	-		148,255
Program income	55,682	1,255	-		56,937
Interest and dividends	402	741	789		1,932
Other income	10,429	3,573	928		14,930
Net assets released from restrictions	732,992	138,497	5,000		876,489
Total unrestricted revenues	<u>8,320,155</u>	<u>3,795,969</u>	<u>1,045,127</u>	<u>(4,275,718)</u>	<u>8,885,533</u>
Expenses					
Program services	2,944,445	4,637,858	1,761,239	(4,275,718)	5,067,824
Support services					
Development	778,810	813,392	188,310	-	1,780,512
Administrative	178,126	334,384	100,411	-	612,921
Total support services	<u>956,936</u>	<u>1,147,776</u>	<u>288,721</u>	<u>-</u>	<u>2,393,433</u>
Total expenses	<u>3,901,381</u>	<u>5,785,634</u>	<u>2,049,960</u>	<u>(4,275,718)</u>	<u>7,461,257</u>
Increase in unrestricted net assets	<u>4,418,774</u>	<u>(1,989,665)</u>	<u>(1,004,833)</u>	<u>-</u>	<u>1,424,276</u>
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS					
Contributions	918,614	549,000	7,500	-	1,475,114
Contributions - special events	73,000	-	-	-	73,000
Net assets released from restrictions	(732,992)	(138,497)	(5,000)	-	(876,489)
Increase (decrease) in temporarily restricted net assets	<u>258,622</u>	<u>410,503</u>	<u>2,500</u>	<u>-</u>	<u>671,625</u>
Increase (decrease) in net assets	4,677,396	(1,579,162)	(1,002,333)	-	2,095,901
Net assets - beginning of year	1,636,168	1,579,162	1,002,333	-	4,217,663
Net assets - end of year	<u>\$ 6,313,564</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 6,313,564</u>

Youth Entrepreneurs, Inc.
Consolidating Schedule of Cash Flows
For the Year Ended May 31, 2017

	Youth Entrepreneurs, Inc.	Youth Entrepreneurs Foundation	Youth Entrepreneurs Georgia, Inc.	Eliminations	Total
Cash flows from operating activities					
Change in net assets	\$ 4,677,396	\$ (1,579,162)	\$ (1,002,333)	\$ -	\$ 2,095,901
Adjustments to reconcile change in net assets to net cash flows from operating activities					
Non-cash contributed net assets acquired (Note 1)	(289,287)	(431,056)	720,343	-	-
Depreciation	93,097	68,981	51,863	-	213,941
Noncash contributions of investment securities	(276,907)	-	-	-	(276,907)
Loss on sale of investment securities	(776)	-	-	-	(776)
Effects of changes in operating assets and liabilities					
Accounts receivable	50,359	-	2,301	-	52,660
Accounts receivable - related party	(1,271,924)	(116,828)	(12,323)	1,401,075	-
Contributions receivable	(24,566)	(994,050)	(718,507)	700,000	(1,037,123)
Prepaid expenses and other assets	(77,470)	(10,583)	6,122	-	(81,931)
Accounts payable and accrued expenses	100,206	(38,798)	(50,838)	-	10,570
Accounts payable - related party	116,828	1,239,914	44,333	(1,401,075)	-
Scholarships and grants payable	5,413	700,000	(16,554)	(700,000)	(11,141)
Deferred revenue	(26,645)	-	-	-	(26,645)
Net cash provided by (used by) operating activities	<u>3,075,724</u>	<u>(1,161,582)</u>	<u>(975,593)</u>	<u>-</u>	<u>938,549</u>
Cash flows from investing activities					
Purchases of property and equipment	(29,223)	(329,089)	(18,042)	-	(376,354)
Proceeds from sale of investment securities	277,682	-	-	-	277,682
Net cash provided by (used by) investing activities	<u>248,459</u>	<u>(329,089)</u>	<u>(18,042)</u>	<u>-</u>	<u>(98,672)</u>
Increase (decrease) in cash and cash equivalents	3,324,183	(1,490,671)	(993,635)	-	839,877
Cash and cash equivalents - beginning of period	1,614,538	1,490,671	993,635	-	4,098,844
Cash and cash equivalents - end of period	<u>\$ 4,938,721</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 4,938,721</u>

Youth Entrepreneurs, Inc.
Consolidating Schedule of Functional Expenses
For the Year Ended May 31, 2017

	Youth Entrepreneurs, Inc.			
	Program	Support Services		Total
	Services	Development	Administrative	
Salaries, taxes and employee benefits	\$ 1,304,175	\$ 397,154	\$ 44,577	\$ 1,745,906
Scholarships and capital grants	250,767	-	-	250,767
Special events	21,931	170,982	-	192,913
Professional services	364,644	46,843	101,651	513,138
Supplies	257,602	32,656	4,116	294,374
Travel and entertainment	351,272	25,418	806	377,496
Membership and dues	6,864	5,614	37	12,515
Conferences and seminars	28,970	5,751	253	34,974
Depreciation	80,312	11,244	1,541	93,097
Books and subscriptions	1,507	205	2	1,714
Miscellaneous course costs	13,889	161	-	14,050
Insurance	23,887	6,519	1,354	31,760
Occupancy	133,696	34,371	5,073	173,140
Printing and copying	43,227	27,736	205	71,168
Telephone	28,137	7,381	1,161	36,679
Equipment rental and equipment	12,838	2,439	406	15,683
Postage and shipping	6,837	1,208	188	8,233
Bad debt	13,801	3,022	-	16,823
Other	89	106	16,756	16,951
	<u>\$ 2,944,445</u>	<u>\$ 778,810</u>	<u>\$ 178,126</u>	<u>\$ 3,901,381</u>

Youth Entrepreneurs, Inc.
Consolidating Schedule of Functional Expenses
For the Year Ended May 31, 2017

	Youth Entrepreneurs Foundation			
	Program	Supporting Services		Total
	Services	Development	Administrative	
Salaries, taxes and employee benefits	\$ 883,540	\$ 547,047	\$ 248,347	\$ 1,678,934
Scholarships and capital grants	2,975,403	-	-	2,975,403
Professional services	373,495	185,440	53,381	612,316
Supplies	50,408	5,563	1,734	57,705
Travel and entertainment	164,745	25,811	607	191,163
Membership and dues	1,036	879	95	2,010
Conferences and seminars	11,551	2,157	70	13,778
Depreciation	60,441	4,586	3,954	68,981
Books and subscriptions	5,750	92	19	5,861
Miscellaneous course costs	7,259	-	-	7,259
Insurance	143	61	30	234
Occupancy	58,566	24,963	12,481	96,010
Printing and copying	39,831	13,759	93	53,683
Telephone	3,596	1,572	315	5,483
Equipment rental and equipment	1,388	1,363	416	3,167
Postage and shipping	706	35	16	757
Other	-	64	12,826	12,890
	\$ 4,637,858	\$ 813,392	\$ 334,384	\$ 5,785,634

Youth Entrepreneurs, Inc.
Consolidating Schedule of Functional Expenses
For the Year Ended May 31, 2017

Youth Entrepreneurs Georgia, Inc.				
Program	Support Services		Total	
Services	Development	Administrative	Total	
Salaries, taxes and employee benefits	\$ 323,138	\$ 147,887	\$ 37,748	\$ 508,773
Scholarships and capital grants	1,311,495	-	(1,951)	1,309,544
Professional services	32,192	17,506	36,653	86,351
Supplies	2,510	410	14,980	17,900
Travel and entertainment	23,335	4,336	192	27,863
Membership and dues	2,163	2,637	-	4,800
Conferences and seminars	538	164	22	724
Depreciation	41,988	8,412	1,463	51,863
Books and subscriptions	635	-	-	635
Miscellaneous course costs	3,237	-	-	3,237
Insurance	3,969	1,659	296	5,924
Occupancy	8,330	2,251	675	11,256
Printing and copying	4,505	1,796	54	6,355
Telephone	1,616	421	22	2,059
Equipment rental and maintenance	1,134	245	52	1,431
Postage and shipping	190	71	11	272
Bad debt	-	-	529	529
Other	264	515	9,665	10,444
	\$ 1,761,239	\$ 188,310	\$ 100,411	\$ 2,049,960

Youth Entrepreneurs, Inc.
Consolidating Schedule of Functional Expenses
For the Year Ended May 31, 2017

	Total				
	Program	Support Services		Eliminations	Total
	Services	Development	Administrative		
Salaries, taxes and employee benefits	\$ 2,510,853	\$ 1,092,088	\$ 330,672	\$ -	\$ 3,933,613
Scholarships and capital grants	4,537,665	-	(1,951)	(4,275,718)	259,996
Special events	21,931	170,982	-	-	192,913
Professional services	770,331	249,789	191,685	-	1,211,805
Supplies	310,520	38,629	20,830	-	369,979
Travel and entertainment	539,352	55,565	1,605	-	596,522
Membership and dues	10,063	9,130	132	-	19,325
Conferences and seminars	41,059	8,072	345	-	49,476
Depreciation	182,741	24,242	6,958	-	213,941
Books and subscriptions	7,892	297	21	-	8,210
Miscellaneous course costs	24,385	161	-	-	24,546
Insurance	27,999	8,239	1,680	-	37,918
Occupancy	200,592	61,585	18,229	-	280,406
Printing and copying	87,563	43,291	352	-	131,206
Telephone	33,349	9,374	1,498	-	44,221
Equipment rental and equipment	15,360	4,047	874	-	20,281
Postage and shipping	7,733	1,314	215	-	9,262
Bad debt	13,801	3,022	529	-	17,352
Other	353	685	39,247	-	40,285
	<u>\$ 9,343,542</u>	<u>\$ 1,780,512</u>	<u>\$ 612,921</u>	<u>\$ (4,275,718)</u>	<u>\$ 7,461,257</u>

EL DORADO	PO BOX 847	EL DORADO, KS 67042-0847	316-321-1150
McALESTER	101 S. 2ND. STE. B	McALESTER, OK 74501-5345	918-426-1234
TUCSON	4801 E. BROADWAY BLVD., STE. 501	TUCSON, AZ 85711-3648	520-624-8229
TULSA	4200 E. SKELLY DR., STE. 560	TULSA, OK 74135-3209	918-494-8700
WAGONER	611-D W. CHEROKEE ST.	WAGONER, OK 74467-4618	918-485-5531
WICHITA	300 W. DOUGLAS AVE., STE. 900	WICHITA, KS 67202-2914	316-264-2335